

## Message Text

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PAGE 01 STATE 087897  
ORIGIN EUR-12

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DRAFTED BY EUR/SOV:MJWILKINSON:EM  
APPROVED BY EUR/SOV:MJWILKINSON  
CU/EE:MJOYCE

-----192337Z 015769 /70

P R 192154Z APR 77  
FM SECSTATE WASHDC  
TO AMEMBASSY MOSCOW PRIORITY  
INFO AMCONSUL LENINGRAD

UNCLAS STATE 087897

E.O. 11652: N/A

TAGS: OEXC, TGEN, UR

SUBJECT: PROPOSED MANAGEMENT EXCHANGE

1. REQUEST EMBASSY CONTACT DR. BORIS MILNER, VICE-DIRECTOR, INSTITUTE OF SYSTEMS STUDIES TO CLARIFY SOONEST HIS INTENTIONS FOR MAY PLANNING SESSION IN MOSCOW ON POTENTIAL EXCHANGE PROGRAM WITH AMERICAN ACADEMY OF MANAGEMENT. MILNER REPORTEDLY DISCUSSED THIS ACTIVITY SOME WEEKS AGO WITH SCIENCE COUNSELOR.

2. EXCHANGE PROGRAM IDEA WAS INITIATED BY MILNER DURING VISIT TO U.S. IN 1976 AND HE HAS CORRESPONDED WITH PROFESSORS STANLEY VANCE AND MICHAEL MCMANUS OF ACADEMY. FORMAT OF EXCHANGE WOULD PROBABLY BE ANNUAL DELEGATION VISITS ON SYMPOSIA ON MANAGEMENT THEORY TOPICS. DEPARTMENT (CU) IS LENDING PARTIAL SUPPORT, SUBJECT TO CONDITION THAT DEMONSTRABLY EFFECTIVE PROGRAM BE DEVELOPED.

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3. MILNER INVITED PROFESSOR (AND MRS. VANCE) TO VISIT MOSCOW THIS MAY--TENTATIVELY SET FOR MAY 11-18, BUT VANCE HAS NOT RECEIVED FINAL CONFIRMATION. IN MARCH ACADEMY DECIDED TO REQUEST THAT MCMANUS ACCOMPANY VANCE SINCE FORMER WILL IN EFFECT BE HANDLING MOST OF STAFF WORK IF

EXCHANGE COMES TO FRUITION. MCMANUS HAS RECEIVED NO

RESPONSE TO CABLES SENT MILNER MARCH 25 AND MARCH 31 PRO-  
POSING HIS TRAVEL (ACCOMPANIED BY WIFE AND SEVEN-YEAR-OLD  
SON AT PERSONAL EXPENSE).

4. GIVEN LEAD TIME NECESSARY FOR SOVIET VISA PROCESSING,  
ACADEMY REQUESTS THAT MILNER PROVIDE FORMAL INVITATION TO  
SOVIET EMBASSY HERE AND CONFIRM TO ACADEMY ACCEPTABILITY  
OF FOLLOWING:

-INSTITUTE OF SYSTEMS STUDIES TO MEET MOSCOW COSTS OF  
PROFESSOR AND MRS. VANCE PER EXPLICIT MILNER AGREEMENT  
GIVEN EARLIER, AND TO COVER MOSCOW ACCOMMODATIONS FOR  
MCMANUS PER ACADEMY REQUEST FOR HIS INCLUSION;

-ARRANGEMENTS FOR MCMANUS'S WIFE AND CHILD AT PERSONAL  
EXPENSE; PROFESSOR AND MRS. VANCE ALSO PLAN PERSONAL  
TRAVEL AFTER MOSCOW MEETINGS TO BALTICS, POSSIBLY ALSO  
LENINGRAD; AND

-CONFIRMATION OF MAY 11-18 DATES FOR MOSCOW STAY.  
ACADEMY WILL APPRECIATE EARLY RESPONSE SINCE VISA APPLI-  
CATION MUST BE INITIATED WITHOUT FURTHER DELAY.  
VANCE

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## Message Attributes

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